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TWO GREAT NAMES—*Kaplan Real Estate Co., Inc.* and *BCL Auction, Bill Cockrum Liquidations, LLC* have partnered together to offer you an experienced real estate and auction team ready to successfully market and sell your real estate ensuring the maximum value and recovery on the sale of your assets!

BCL Auction brings over 40 years of industry experience to the arena of commercial, industrial and real estate auctions and liquidations. BCL has proudly conducted over 1,000 auctions and liquidations, with over 100 of those transactions being in the real estate market totaling over \$100 million in revenue.

Kaplan brings over 50 years of success in commercial real estate. Our broad background in the areas of brokerage, sales, leasing, development, property management and consulting affords our clients a unique insight and an unequalled approach to maximizing the value of our client's real estate. Kaplan has successfully completed deals in 13 states across America.

The BCL • Kaplan team offers extensive marketing expertise and use of the latest technology to reach the broadest range of buyers from across the country. The combined resources and clients of our team includes a current and proprietary email database that reaches thousands of individuals and businesses; a marketing strategy that include newspaper and industry specific publication advertising, direct mailing lists; search engines of Yahoo and Google and more. Our marketing strategy allows us to give your property the maximum exposure to the marketplace. This exposure is enhanced to include interested buyer's from all over the world via our Live Webcast and Online Only Auction services.

The BCL • Kaplan team offers extensive commercial real estate knowledge in the areas of retail, restaurant, "flex-space", land, agricultural, industrial and other real estate categories.

Why sell by way of Auction? Because you want to sell it fast and realize the most! In just 60 days, the BCL • Kaplan team will market, sell and close your real estate deals successfully and efficiently. Only by way of auction are interested parties brought together in the marketplace to compete for a mutually attractive asset. This true market competition is the only means of selling real estate that guarantees that you, the seller will realize the true market value of your property. This is what separates the BCL • Kaplan team from traditional real estate firms. In addition, when you sell your assets at public auction, you save a substantial amount of time and outlay of expenditures that you'd typically incur for taxes and maintenance for a non-income producing property on your books. Lastly, when assets are sold at auction, they are sold "as is and where is" without "warranties or representations." This means that you, the seller, are protected from any and all liabilities and expenditures.





Why the BCL • Kaplan Team? Because there is no other team or organization that can offer you the experience, dedication, determination and proven approach to successfully sell your property. The BCL • Kaplan team has successfully represented and completed sales transactions for a host of company and institutional clients including financial and lending institutions, U. S. Governmental Agencies, Bankruptcy Courts, the I.R.S., public corporations and privately held businesses such as retailers, restaurants, manufacturers and more. References are provided upon request.

What is the next step? Contact BCL • Kaplan to schedule a time to meet and confidentially discuss your real estate asset recovery needs. Our team understands your goals and the importance of an efficient sales process while bringing about the optimum value. This is what the BCL• Kaplan team specializes in accomplishing.

Call one of our professionals today & let us show you how BCL • Kaplan is changing the way real estate is sold!

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Members of: International Council of Shopping Centers (ICSC), Council of Restaurant Real Estate Brokers (CIRB), Attorneys & Executives in Corporate Real Estate (AECRE), Bar Association of Metropolitan St. Louis, National Auctioneers Association of America (NAA).